

CONCORDIA TRADING & SERVICES

www.concordiaco.com

Introduction

Concordia Trading & Services Est. is a supplies and services company catering for the oil & gas, mining, manufacturing and construction industries.

At Concordia Trading & Services Est. we are dedicated to serving our customer by delivering a high quality product at the required delivery time and at the best price. This can only be achieved by establishing a strong long-term relationship with our suppliers based upon mutual respect and communication.

Concordia believes its value is not only in the details of the product being supplied, but also in the Quality Process. This process insures consistent and meaningful communication, before, during and at the conclusion of every project we are involved with.

Concordia has an Advisory Board whom between them have over one hundred and thirty years of experience within a range of market sectors such as oil & gas, mining, manufacturing, trading and construction. This experience and market knowledge will ensure we provide our clients as well as our principles with a high standard of service.



Concordia Trading & Services Est. shall be the preferred choice for customers by providing high quality products and services at the right time and at the right price.



Mission



Our aim is to act as a trusted extension of our Supplier to provide a timely and responsive service to our Customer.

We aim to achieve the highest possible standards in all that we do and we strive to build a long-term relationship with each of our suppliers and customers based on mutual trust and respect.

The ability to create such a lasting relationship is a unique result of everyday work based on words and deeds and by serving others, as we would like to be served.

Our goal is to provide the best products with the greatest service possible.

History

After establishing Link Oil & Gas Supplies in 2005 and successfully building the business within the supply of OCTG & Linepipe, successfully serving clients in the Middle East & Africa, Concordia was established to serve clients with a wider range of products and services.

Concordia will build on this experience and the strong relationships formed with the Oil & Gas E&P companies and will ensure a continued service of excellence.



Concordia Trading & Services Est. is primarily engaged in the distribution of carbon, stainless steel, and



chrome moly pipe, tubing, fitting, valves, and flanges used in the processing, energy, manufacturing, fabrication, and construction industries.

Concordia's strong relationships with manufacturers, as well as stockists, across the world, and expertise in sourcing quality pipe and components enables us to meet our client's varied requirements and urgent delivery times.

Concordia has distribution agreements with some of the largest stocking distributors in the United States with inventory exceeding over 40,000 tons of material ready for

immediate shipment. With stock in locations such as Houston and Jebel Ali, Concordia can ship just about anywhere in the world within 30 days.

	Linepipe
Application: Transmission of Oil, Gas & Water	Grades: PSL1, PSL2 Grades A, B, upto X80
Standard : API5L	Ends : Plain, Beveled
Diameters : $\frac{1}{2}$ " upto 120"	Coating : Standard Mill Varnish, FBE, 3LPE, 3LPP, Yellow Jacket
Type : Seamless & Welded	Length : SRL, DRL



	Tubing
Application: Oil & Gas Exploration — Oil, Gas and Water Wells	Grades : J55, K55, N80, L80, L80Cr9, L80Cr13, C90, C95, T95, P110, Q125
Standard : API 5CT	Ends : NUE, EUE, Premium Connection
Diameters : 2 3/8" upto 4 1/2"	Coating : Standard Mill Varnish, Internal Coating,
Type : Seamless & Welded	Length : R1 and R2



Application: Oil & Gas Exploration — Oil, Gas Grades: H40, J55, K55, N80, L80 Cr9,		Casing
dild water wells Louch 13, C90, C93, 193, P110, Q123	$\label{eq:Application: Oil & Gas Exploration — Oil, Gas} \\ \text{and Water Wells}$	Grades : H40, J55, K55, N80, L80, L80Cr9, L80Cr13, C90, C95, T95, P110, Q125
Standard : API 5CT Ends : Plain, BTC, STC, LTC, Premium Connection	Standard : API 5CT	${\bf Ends: Plain, BTC, STC, LTC, Premium\ Connection}$
Diameters: 4 ½" upto 20" Coating: Standard Mill Varnish, Internal Coating	Diameters : 4 ½" upto 20"	Coating : Standard Mill Varnish, Internal Coating
Type : Seamless & Welded Length : R1, R2 and R3	Type : Seamless & Welded	Length : R1, R2 and R3



	Drill Pipe
Application: Oil & Gas Exploration — Oil, Gas and Water Wells	Grades : E,X,G,S
Standard : API 5D	Ends : EU, IU, IEU
Diameters : 2 3/8" upto 6 5/8"	Coating : Standard Mill Varnish,
Type : Seamless	Length : R1, R2 and R3



Tubular Accessories

- * Pup Joints
 * Couplings
 * Cross Overs and Fittings



Concordia Trading & Services Est. is a distributor of valves, fittings and gaskets and only represent strong and worldwide recognised manufacturers holding the strictest of quality certification and able to satisfy the most stringent requirement.

Concordia, through its partners, has access to a complete stock of valves, flanges & fittings and therefore can serve your most urgent delivery requests.

Concordia specialises in the following products;

- Forged Valves
- Pressure seal Valves
- API6A Valves
- Cast Valves
- Bronze Valves





Concordia has access to stock of: Gate, Globe, Check, Ball and Strainer from 1/2" to 24", Butterfly up to 24", Flanges: up to 12", Class 150# to 1500#, Carbon Steel & Stainless Steel.



Concordia Trading & Services Est is the exclusive agent for Panam Engineers Ltd.

PANAMENGINEERS has been in the field of manufacturing precision TUBE FITTINGS and INSTRUMENTATION VALVES for the last two decades. With a team of dedicated engineers PANAM has always endeavored to satisfy their customers ever widening demands with unmatched precision.

With the latest in-house machinery and infrastructure under one roof, PANAM ENGINEERS is manufacturing a wide range of tube fittings and Instrumentation products in different sizes and metals like brass, stainless steel, monel and other materials according to customer's request.



PANAM Products:



PANAM Clients include the following





































































Hindustan Organic Chemicals Limited





Concordia Trading & Services product range covers drilling fluids for oil & gas wells, drilling chemicals, workover & completion fluids, production chemicals and other commercial chemicals.

Concordia's manufacturing partners are equipped with high capacity blenders, liquid blenders, reactors and other auxiliary equipment, which enable us to provide custom and contract blending services to a wide variety of customers.



Every batch of oilfield chemical product is tested in quality control laboratories for relevant physical, chemical or functional properties. Filling, sealing and labeling processes are constantly monitored to ensure integrity and final appearance of the end product.

Range of products:

- Specialty Chemicals
- Weighting Agents
- Fluid Loss Reducers and Viscosifiers
- Workover and Completion Chemicals
- Loss Circulation Materials
- Wellbore Clean-up Chemicals
- Production Chemicals
- Water Treatment Chemicals
- Gas Treatment Chemicals
- Commercial Chemicals



Concordia Trading & Services Est. provides the following range of oilfield services to support clients exploration and production operations

ONSHORE DRILLING SERVICES including directional drilling:



We have Rigs that can drill upto 7000 m fully equipped with all types of fishing tools, drill pipes, drill collars, bits scrapers as per client requirement. Vertical Well, Directional Well, ERD Well, Horizontal Well, Multilateral Well, Side track Well, Long/Medium/Short Radius Wells, Under Balance Drilling, Relief Well etc. MWD, LWD, Steerable Downhole Motors, Single/Multi shot Survey and Gyro Tools, Non-magnetic drill collars, Section Mill tool.

We also provide rental, repair and maintenance of specialized Directional Drilling Tools. Most of our directional drilling equipments are US or UK made.

MUD ENGINEERING and related services

- Field service onshore and/or offshore
- · Chemicals supply and development
- Mud test and evaluation
- Material examination
- Test kits
- Drilling fluid technical training and consultation



CEMENTING ENGINEERING and related services

- Casing design
- Slurry design
- Slurry quantity design
- Casing stand off design
- Rheology design
- Operation simulation
- New generation cementing trucks

We provide cementing chemicals/additives/agents Accelerator e.g. Retarder, Fluid loss agent, Reducer, Defoamer, Gas bloc agent, Expansion agent, Spacer agent, After pad agent, Adjusting density material, Anti temperature material, MTC agent etc.

We provide all related tools and accessories e.g. Float shoe and collar, Centralizer, Cement umbrella, Stage collar, Liner hanger, Packer, Bridge plug etc.

PRODUCTION TESTING and related services

- Shut-in test
- After flow test
- Pressure build-up test
- Static/Dynamic pressure gradient survey
- Processing and Interpretation of all the above tests
- Operations and Interpretation Reporting
- High accuracy electronic pressure gauge



GEO LOGGING

- New Generation Mud and Gas Logging units
- Reservoir Evaluation Units
- Geo-chemical analyzers
- Fluorescence analyzers
- Experiment equipment
- Geological workstation

All this to provide a complete service system with data acquisition, process, explanation and application.



WELL WORKOVER and related services

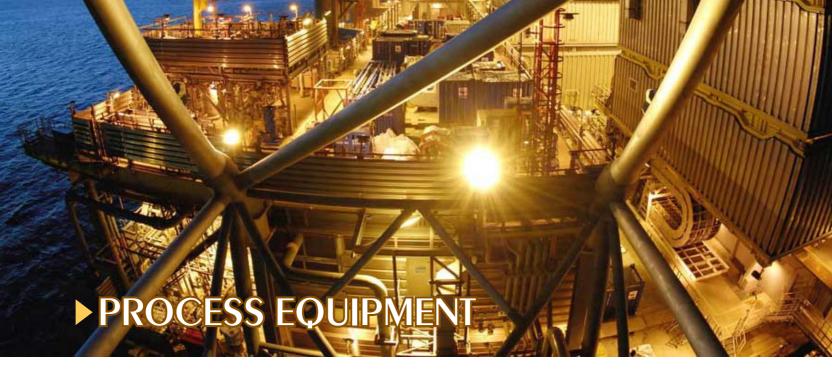
- Re-completion of well with Artificial lift (GLV, ESP, SRP etc) & packer
- Fishing operation e.g. tubular, packer, wire, scraper etc.
- Milling operation e.g. cement retainer, bridge plug, junk, packer etc.
- Drilling of cement plugs.

WELL SERVICES

- Operation and maintenance of Coil Tubing Unit
- · Operation and maintenance of Nitrogen Pumping & Hot Oil, Acid Pumping units
- Sand control solution through Gravel Pack, Frac Pack, Screen, Chemical technique etc. with complete sand control hardware, job design, pumping services, chemicals and consumables.

WATER SHUT OFF using polymer, fiber cement, low density foam cement for application:

- Water producing interval in oil well
- Bottom water production in oil well
- Casing leakage
- Bad/poor cement behind casing
- Higher permeability layer/streak in injection well



Concordia Trading & Services Est through its principles is able to supply oil field equipments ranging from wireline to pressure handling equipments and critical equipments for well testing.

Manufacturing adheres to the highest of standards such as API, ASME and ISO.

PRODUCT RANGE:

Wireline Equipment	 Well Testing Equipment
 Gate Valves & Manifolds 	• EPF Equipment
 Mud Engineering Equipments 	Heater Treater
 Hammer Union & High Pressure Fittings 	Heat Exchangers
 Tubulars & Connectors 	• Filters
 Cement Bulk Plant Equipments 	• Tanks & Pressure Vessels

With our principle we can provide you with the design, fabrication and supply of a complete EPF along with supervision of commissioning at site.

Please contact us for further details

Mr. ZEID AZZOBEIDI

2003-2010: Calvalley Petroleum (Cyprus) Ltd - Deputy General Manager

1991-2002: Supreme Council for Economic & Oil Affairs, Sana'a - Chairman of the Working Group for Oil & Mineral Affairs

1976-1991: Ministry of Oil Petroleum Exploration Department - Drilling & Production Manager

1970-1976: Southern Yemen Algerian Petroleum Co. - Deputy Executive Manager

1969-1970: Petroleum & Mineral Board, Aden - Vice Chairman & General Manager

1968-1969: Ministry of Economic, Trade & Planning (Petroleum & Mineral Department Aden) - Technical Manager

1966-1968: General Petroleum Authority - Romailan Oil Field - Engineer In charge of Drilling

1963-1966: PANAM Oil Co. (AMOCO) - Mud Engineer

Mr. ASKER ALTHAHERI

2000-2010: Hoodoil (HSA GROUP) - Oil and Gas Executive Manager overseeing three concession blocks in Yemen.

1995-1999: Petro Yemen -Refinery & Petrochemical Industries Company - Vice Chairman

1992-1995: Chairman of Technical Consultative BUREAU -Ministry of Oil and Mineral Resource (MOMR).

Chairman of Negotiations Committee for oil, gas and mineral concessions Chairman of the Joint Consultation Committee (HUNT Oil and Ministry)

1985-1988: MOMR-General Manager for Refineries and Pipeline-Storage.

1982-1985: Deputy Project Manager Marib -Aljawf concession block 18 Hunt Oil Company

1979-1982: Geologist in YOMINCO -GEOLOGICAL SURVEY AUTHORITY.

Mr. MIKE SHERMAN

2006 - 2011: HTC Yemen Drilling - Drilling Manager (Sana'a office)

2003 - 2006: HTC Yemen Drilling - Field Superintendent

2000 - 2003: HTC Yemen Drilling - Tool Pusher (Rig Manager)

1996 - 2000: Precision Drilling - Tool Pusher (Rig Manager) / Driller

1990 - 1996: Kenting Drilling - Driller

1986 - 1990: Challenger Drilling - Driller

1982 - 1986: Rocky Mountain Drilling - Motorman, Floorman onto Derrickman

Dr. FUAD SUFIAN

Presently : OMV Yemen QHSE \ Training Manager

2009 - 2010: Nabors Drilling Int. Ltd, Saudi Aramco - QHSE

2008 - 2009: Nabors Drilling Int. Ltd, Tullow/Heritage Oil - QHSE/Training Manager

2002 - 2008: Nabors Drilling Int. Ltd, Nexen/OMV/Total/OXY - QHSE / Training Manager

1997 - 2002: Nabors Drilling Int. Ltd, Nexen/Hunt/OXY - Training & Development Manager

1994 - 2002: Department of Civil Engineering, Sana'a University - Lecturer

1993 - 1994: Muath Welfare Trust, Birmingham, UK. - Site Engineer

1992 - 1993: Department of Civil Engineering, University of Liverpool, UK - Assistant Lecturer

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